

## NovusMED

NEMT TRANSPORTATION SOFTWARE SUITE





### WHY TRIPSPARK?

TripSpark solutions enable community transportation providers to deliver accessible, flexible, and comprehensive transportation services to their communities. Our advanced software, invehicle hardware and mobile technologies help agencies increase ridership, improve service, and operate more efficiently.



#### **LEGACY**

TripSpark comes from a family of companies with an impressive legacy across North America and globally, with decades of experience in software innovation.



#### SINGLE VENDOR SOLUTION

For many of our long-term customers, a singlevendor solution for both their hardware and software means better support, dependable product integration, and top-of-the-line reliability.



#### **IMPLEMENTATION**

Our trainers employ a "train the trainer" methodology to empower your staff to confidently train others. Implementation always includes a thorough needs assessment, and rigorous testing and piloting process in preparation of your go-live date.



#### **RESOURCES**

TripSpark offers comprehensive operational and industry resources. Our customers can access online training resources, including monthly training courses on new features and functions, user guides and collaborative discussion forums.



#### **ONGOING SUPPORT**

Responsive and effective customer support is critical for your operations. Our Customer Care team is available 24/7 by phone, email or online through our Customer Care portal.



#### **EXPERT CUSTOMER CARE**

Our support representatives come from the industry and have years of industry experience. They are very knowledgable, and not your typical "front-line" support. Our customers come to know them well as our reps work one-on-one with them to solve problems, provide training, and discover new opportunities.

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# A NON-EMERGENCY MEDICAL TRANSPORTATION SOFTWARE ECOSYSTEM

### TRIPSPARK'S NovusMED NEMT SOFTWARE HELPS HEALTH SERVICE PROVIDERS DELIVER QUALITY PATIENT CARE.

NovusMED is an ecosystem that includes call center, administrative, driver applications and client/clinic booking applications. NovusMED is the platform of choice for a wide range of medical transportation services and includes configurations for brokerage, providers, senior, community, and home health programs.

#### BENEFITS

#### **Better Service Vehicles**

- Market-leading routing and scheduling provides your drivers with a schedule they can deliver
- With integrated driver applications, you get the benefit of real-time tracking, updated manifests and accurate compliance that results in a significant improvement in member experience
- Empowers call takers to view detailed patient information, including limitations and modifiers to make better decisions
- Increased autonomy for clients and their caregivers to manage bookings and changes via a notification platform
- Enable third parties such as hospitals and clinics with a secure booking portal to increase productivity and lower costs

#### **Lower Costs**

- More efficient vehicle utilization and driver deployment lowers overall operational costs
- Hosted solutions are available, removing the need for dedicated IT resources
- Published API and file exchange methods to ensure improved data accuracy and automation

#### **Increased Productivity**

- Fast, automated, and rule-based scheduling and dispatch
- Significantly improved driver routes and ontime performance
- Enhanced claims and billing capabilities speeds time to payment and lower claim rejection
- Ensure both vehicle and driver compliance and improved utilization to reduce and control costs

#### Easy-to-Use

- Customizable and best-in-class workflows simplify user experience
- Easy-to-follow menus, maps and help screens
- Clearly defined and simplified function-based processes
- Automated software installer makes firsttime and upgrade installs easy to deploy

### FEATURES

#### **Accurate Service Scheduling and Routing**

- Manage the reservation process from call taking to dispatching
- View detailed itineraries for each service resource
- · Quickly schedule groups of trips with one click
- Monitor and adjust services in real-time
- Instantly track cancellations, no-shows and schedule changes
- Geographically schedule and route drivers as well as caregivers

#### **Comprehensive Management**

- Accurately manage calls and patient information
- Monitor real-time performance and adjust resource capacity to meet changes in service demand
- Manage Will Calls, confirmation calls, and recurring trips/standing orders in real-time
- · Track on-time performance of drivers
- Improved mileage reimbursement and cost calculators to manage multiple contractors, funding sources (payors), multiple providers and volunteer driver programs
- Enhanced credential management for vehicles and drivers
- Manage subcontractor outsourcing with Provider Mobile, trip bidding and trip offering
- Bus pass management
- Include TNC/Lyft into contract management
- HIPAA compliant

#### **Integrated Mapping**

- Multiple choices for map data sources including Waze, Bing, Google and HERE
- Able to see the closest vehicle and perform immediate bookings
- Provide up-to-date, easy-to-use geographic locations and driver directions

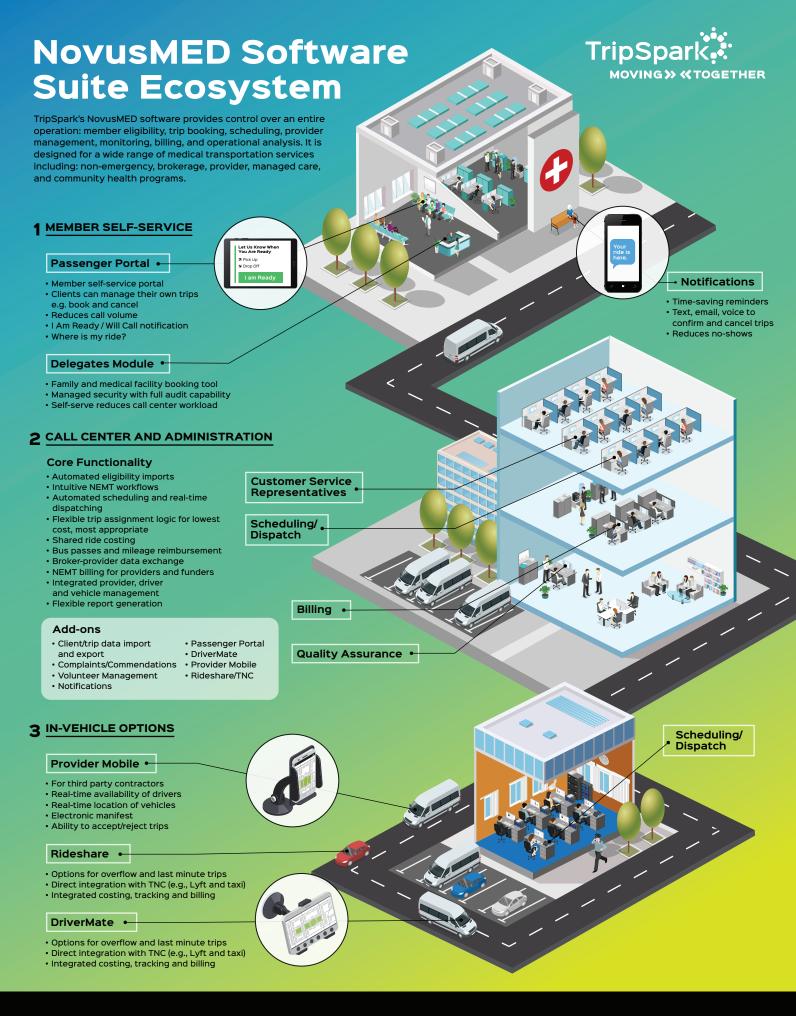
- · View routes and locations
- Vehicle history replay
- Integrated fixed route as an option upon initial trip booking

#### Flexible Billing and Reporting

- · Advanced funding program capabilities
- Integrate with your accounts payable billing system
- Generate detailed manifests and reports on performance, utilization, and resource management
- Interfaces for Medicaid eligibility and claims management
- · API and CSV file transfer capabilities
- DataMart cleans data and moves it to secondary database for increased performance when reporting

#### O ADDITIONAL FEATURES

- Medicaid Eligibility Interface electronically verify client eligibility and automatically store eligibility records, authorization numbers, and reasons for rejection
- Medicaid Claims Interface electronically submit claims using flat or per-mile rates for single or multiple providers
- Service Request Interface import service requests from a variety of funding sources
- Mobile Computing integrate mobile computing devices and automatic vehicle location technologies to monitor and adjust services in real-time
- Advanced Communications Platform offering multi-language IVR, email and text notifications



## MANAGE CREDENTIALS AND CERTIFICATION DATA

Credential Management ensures only active and approved drivers and vehicles provide NEMT trips. This is key for accurate reimbursements and clean audits for transportation providers and brokers. Additionally, brokers need to ensure that only approved providers may perform and bill for NEMT trips.

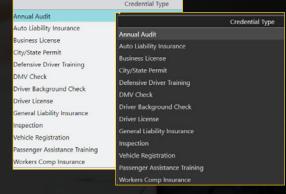
Credential Management capabilities allow efficient management of all necessary certification data, validating providers and their drivers and vehicles. Providers can upload supporting documentation, while brokers and providers can create reports to track expiration dates of licenses, vehicle inspections, insurance, training, and other requirements specified by the organization, funders, or state and federal regulators.

#### KEY BENEFITS INCLUDE

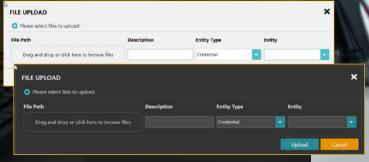
- Accurate compliance with funders contracts by ensuring only active and approved providers, drivers and vehicles provide NEMT trips
- Clean audits and faster reimbursement as data is complete and verifiable
- Improving billing efficiencies by reducing the number of denied trips
- Flexibility to allow for the variances in credentialing requirements across different states
- Manage all credential types (expiring license/ insurance, drug test cert, etc.) from one central place at the broker and provider level

#### FEATURES

- Easy to use credential dashboard
- Store driver and vehicle credentials by type, status and details
- Mark a driver or vehicle as active or inactive
- Receive notifications of upcoming expirations of credentials
- Automatically update a status upon expiration of a credential
- Providers can log in, review and update credential statuses, as well as upload and attach relevant documents for each credential



Set up specific credential categories for drivers, vehicles, and providers



Upload relevant documentation associated with credentials

#### MOVING >> << TOGETHER



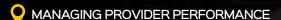


## FACILITATE COMMUNICATION AMONG BROKERS AND PROVIDERS

**TripBroker is a portal that** allows Brokers (and MCOs) to exchange trip related information with the providers in their network as well as manage credentialing (drivers and vehicles) and to facilitate the exchange of performance data and billing – a full life cycle management tool.

#### TRIP OFFER FROM BROKER TO PROVIDER

The TripBroker interface lets third-party providers log in to see available trips on a simple screen. Providers can then accept or reject assigned trips and/or respond to bids and offers of unassigned trips. Using this portal, NEMT Brokers and MCOs can find the most cost-effective service provider and realize the greatest savings. TripBroker comes with a customizable user interface, as well as an API interface.



TripBroker can be easily customized. When providers use our Provider Mobile app, information such as arrival and departure times, odometer readings and vehicle locations can be tracked in TripBroker. This information is synchronized and automatically updated in the NovusMED software. This leads to easy performance management.

#### EXPANDS FOR BILLING AND CREDENTIAL MANAGEMENT

Whether you are an NEMT broker, MCO or a transportation provider, TripBroker can be extended to simplify your billing. Trip completion data can be added to each completed trip, either manually, via a file upload or using the Provider Mobile App. You can also manage drivers and vehicles by inputting capacity, license, insurance, training, inspection, and other mandatory credentialing data to ensure trips are being sent to compliant sources. Copies of documents can be uploaded and associated with the applicable driver or vehicle.

#### BENEFITS

- Offer or assign NEMT trips to compliant providers with a simple auto-assign tool
- Audit trail for when a provider accepts or declines trips
- Simplify performance data submission and improve claims payment accuracy and cycles
- Create bid lots of difficult to fill trips for provider network bidding and fulfillment

#### MOVING >> << TOGETHER





## EXPANDING TRANSPORTATION OPTIONS TO INCLUDE LYFT



Lyft Integration through TripBroker in TripSpark's NovusMED software offers the ability to assign last minute, difficult to fulfill trips and pre-scheduled trips to Lyft, a Transportation Network Company (TNC). Leveraging a TNC offers flexible, low-cost, and on-demand transportation. Lyft may be chosen as a provider for ambulatory trips in markets where they offer these options.

#### TRIP BROKER

TripBroker is an online portal that allows easy export and import of trip information to third-party transportation providers. Assign trips to traditional providers and alternate providers, including Lyft, all from one system.

- Let providers view all trips assigned to them and allow them to accept or decline trips
- Exchange trip information with providers. Electronically collect provider trip information including arrival locations, pickup and drop-off times, odometer readings, and fares
- · View trips that are unassigned to a provider and are available for bid
- Select bid trips based on criteria including cost, mode, accessibility, service level, and area of operation

#### OPERATIONAL BENEFITS

**Fulfill challenging trips.** Trips that span multiple jurisdictions and those in areas underserved by traditional providers can sometimes be affordably served by a TNC such as Lyft. Trip assignment rules and exclusions allow you to choose what types of trips are suitable to be sent to Lyft.

Schedule Lyft in advance or at a moment's notice.

Trip requests can be sent to the Lyft platform for

Trip requests can be sent to the Lyft platform for short-notice trips or up to 7 days in advance.

Know the exact cost. See prices upfront when you request a ride. When scheduling a booking, NovusMED will indicate when Lyft is the most cost-effective option compared to the other Traditional NEMT Transportation Providers in your network.

**Support for flexible rides for automated Will Call management.** Members are sent a text message for return trips. After their appointment, they can simply click the link in the message and a vehicle will be automatically dispatched to their destination.

**Streamline billing.** Trip completion data is automatically sent and received via the API in real-time.

#### CUSTOMER SERVICE BENEFITS

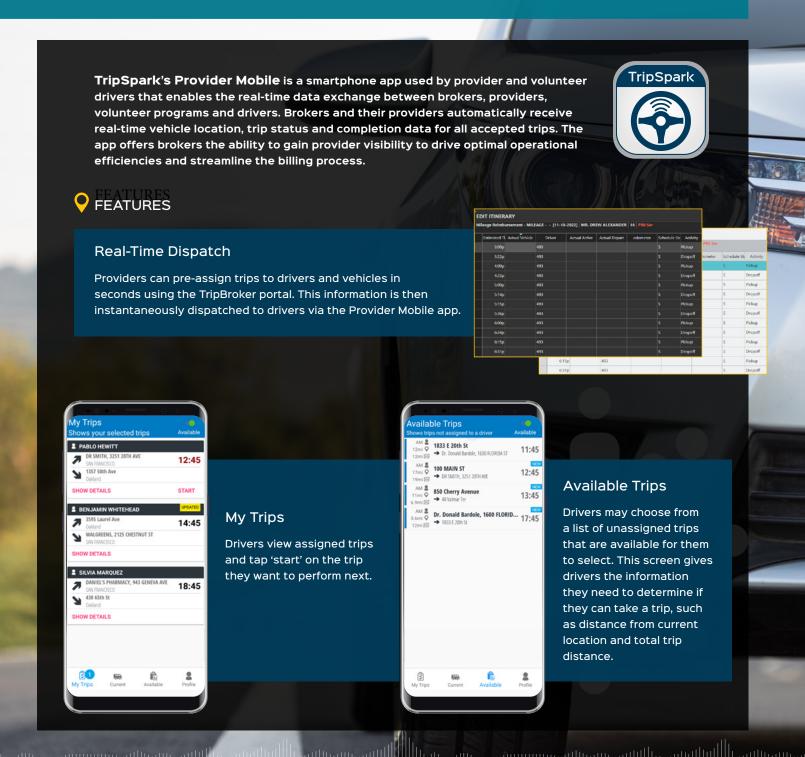
**Enable will-calls.** When depending on traditional providers, it can be challenging to accommodate same-day trip requests during times of peak demand. Lyft drivers may be available on shorter notice.

Help riders identify their vehicle. Lyft Amp is a light-emitting device that sits on the dashboard of most Lyft vehicles. When Lyft accepts a trip, they assign a specific color to the Amp. Providing riders with the Amp color allows them to quickly verify the identity of their driver.

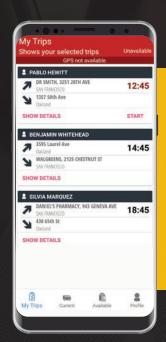
**Provide safe, friendly and on-time service.** Lyft uses user ratings to evaluate driver performance. Drivers with sub-par ratings risk losing their ability to drive for Lyft.



## THIRD-PARTY DRIVER APP FOR TRANSPORTATION NETWORK







#### On/Off Switch

Drivers set themselves to 'Unavailable' when doing other work or not available. This turns off the GPS transmission to the broker and provider back office. To start working in Provider Mobile again, drivers simply press the toggle bar back to 'Available'.



## Trip Completion Information

Drivers can capture a client signature, if required, and review trip completion details before 'finishing' the trip and submitting the data.

#### SHOKER BENEFITS

- Receive real-time location data and trip completion data such as GPS polling, trip start time, trip completion time, mileage, driver, and vehicle progress
- Claims processing is completed faster with automatic data transmission
- Encourage providers to work with you by offering a tool that reduces their data entry and improves scheduling
- Automatic updates so that the app continues to run smoothly for your providers

### PROVIDER BENEFITS

- Streamline administrative processes by pre-assigning drivers to trips and allowing drivers to see all their assigned trips within the app
- Improve scheduling efficiency by allowing drivers to view available trips and choose trips that they are able to perform
- · Allow drivers to record departures, arrivals, and no-shows with a tap of their screen
- · Streamline administrative processes with automatic submissions

### FLEXIBLE APP-BASED TECHNOLOGY

- Available for both iOS and Android
- Easily downloaded from the Google Play and Apple App stores
- · Self-installed by drivers with no on-site services necessary
- Works 'out of the box' with no configuration required



### FROM TRIP ASSIGNMENT TO TRIP COMPLETION

1 Trips are assigned and booked with NovusMED



Providers accept or decline trips using TripBroker, a portal where brokers and providers share trip information



Providers have the ability to pre-assign drivers and vehicles to trips



Drivers log in to the Provider Mobile app to see their list of available trips



Drivers perform assigned trips, and may also choose trips from a listing of 'Available' trips



Real-time location and trip completion data, including signature capture, is automatically sent to the broker and provider simultaneously



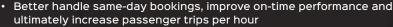
### REAL-TIME DRIVER APPLICATION

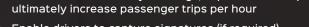
#### DRIVERMATE IS AN EASY TO DEPLOY, SIMPLE TO USE DRIVER APPLICATION

(in-vehicle software) that integrates seamlessly with NovusMED. The benefits of DriverMate include the ability to:

Google Map

- · Communicate in real-time with your call center and dispatchers to provide drivers with instant updates, manifest changes and last minute trip assignments
- · Provide better customer service to passengers as dispatchers can manage fleet and runs in real-time with accurate information. Predict when a vehicle will be running late and take proactive action to solve the problem as it occurs





- · Enable drivers to capture signatures (if required)
- · Communicate break times to drivers and helps with better driver retention
- · Communicate both private and helpful messages with drivers regarding members
- · Reduce need for drivers to use radios
- · Eliminate the need for paper, while improving accuracy of information
- · Enable drivers to view locations on a Google or Waze map and obtain detailed directions to event locations along with current traffic, street view and full turn by turn voice navigation



#### Affordable, Quick ROI

- Mobile applications have become a required technology to ensure safety, efficiency and accuracy
- · Savings associated with productivity improvements gained through mobile computing solutions often pay for the projects within two to three years
- · Brokers and providers have realized overall productivity gains of 15%-30%

#### **Increased Efficiency**

- · Enables real-time trip assignment to the closest available vehicle
- · Drivers always have the most up-to-date and accurate manifest
- Will significantly improve passengers per hour ratio
- Reduces non-driving activities previously asked of drivers
- Maximize visibility and assignment of trips to vehicles



#### **Streamlined Processes**

- Redeploy your resources by eliminating the need for manual data entry and paperwork
- Minimize the risk of human error with automated trip updates

DriverMate allows NEMT drivers to provide and receive real-time information from dispatchers using an Android device. Drivers can view the current day's manifest and access detailed events and passenger information

#### **Improved Customer Service**

- Better on-time performance rates
- Reduce or eliminate service denials



DriverMate is compatible with most Android Devices

#### SOLUTION FEATURES

#### **Real-Time Updates**

- Monitor vehicle location and schedule adherence in real-time
- Get your reports faster. Seamlessly integrate real-time data with call center systems and produce same-day reports

#### **Designed With You in Mind**

- Works with all cellular networks
- DriverMate also enables text messaging between drivers and dispatchers, which can eliminate radio traffic and increase communications
- Easy to update. Remotely and wirelessly install and update mobile software on the go

#### **Safety and Security**

• GPS tracking and overt alarms increase safety for drivers and passengers



DRIVERMATE ON A SAMSUNG PHONE WITH ANDROID OS

## **EASILY MANAGE SUBMISSIONS** AND REIMBURSEMENTS

CLAIMS MANAGEMENT provides organizations with an efficient and customized workflow to manage the claims submission and reimbursement process of their Non-Emergency Medical Transportation.

Each step in the submission and reimbursement process initiates a unique status that can be easily tracked for audit purposes. The claims submission and reimbursement processes begin the moment a trip is requested. Every step in the booking, eligibility, scheduling, and billing process is recorded. Once the trip is concluded and completion data is submitted to the funder, the data is reviewed and either authorized or rejected. Once authorized, payment can be made to the service provider and the agency can bill their funder.

#### SIMPLIFIED TRIP COMPLETION DATA SUBMISSION AND REIMBURSEMENT

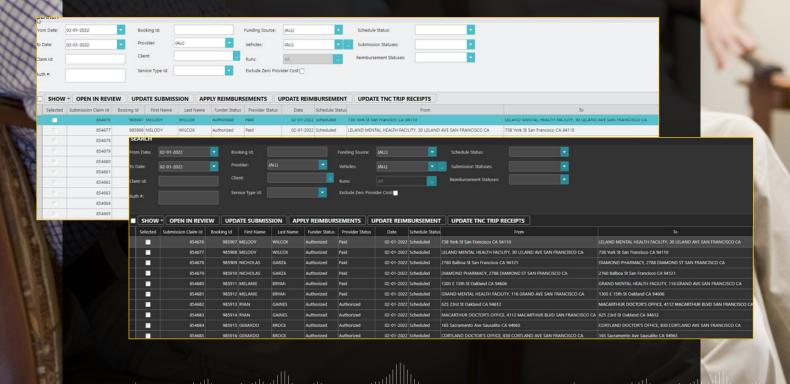
- Single screen to handle both billing invoices and payments
- Submit completion data by individual trip or an
- Track the submission and payment status of individual trips or group of trips

#### EASILY FIND AND LOCATE THE DATA YOU NEED

Search and filter by:

Provider

- Vehicle
- Booking ID Client Name
  - Client Medicaid ID
- Provider Medicaid ID
- Provider Name
- Trip Submission and Reimbursement Status







#### **MOVING** >> **«TOGETHER**





## FROM MEMBERS TO FACILITIES: NOW ABLE TO MANAGE TRIPS

TripSpark's Passenger Portal lets members manage their transportation experience while alleviating call center volume.

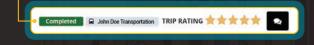
Members have hands-on control over their trip planning, trip status, and personal profiles. Members or assigned individuals representing the member, called a delegate, can perform a variety of self-service tasks online, including the ability to see the precise location of their approaching vehicle on a map, request a will call, book or change future trip requests, - all without having to call your operations center. This provides them with a highly personalized experience, while reducing the workload of call center staff.

#### MEMBERS WILL HAVE THE OPTIONS TO:

- View all upcoming and previously booked trips
- Allow designated delegates (family, funding agency, or medical facility) to book and manage trips on their behalf
- Use a screen reader to navigate the portal
- Book, review, confirm and cancel trips

- · Automatically generate return trips
- Initiate a pickup request with a button press
- · Review or edit their personal profiles
- Rate completed trips

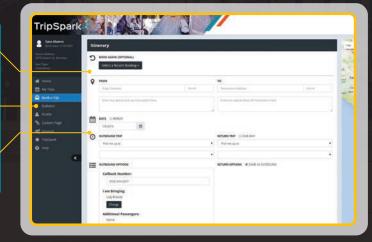
Rate trips and submit feedback



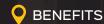
Broadcast alerts or information.

Create recurring trips easily

Suggests previous or stored addresses



Trip Booking Page



#### **Improved Customer Service**

 Provide valuable trip information and comprehensive self-service options without needing direct contact with your call center

#### Accessible 24 hours a day

- The system can email passengers confirmation of their scheduled trips to help eliminate call center volume
- Reduced calls allow call center staff to assist with complex requests or special needs
- Dispatchers can rely on information accuracy because there are fewer data entry points and less errors

#### Eliminate processes

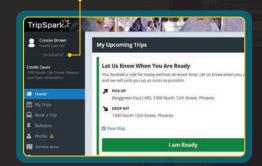
- Trip requests and changes are automatically update in NovusMED eliminating the need for staff interaction and double entry from fax requests
- Members and/or Delegates can update trip information in real-time thereby improving on time performance, reducing no shows and cancel at doors all positively contributing to cost effeciency

#### O DELEGATES MODULE

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The Delegates Module allows people to act on behalf of the member. Family members, personal care givers, a facility acting on behalf of the member are examples of people who can be given the authority to manage trips on behalf of members. Based upon security and preferences, delegates are able to centrally manage trips for numerous clients, making it unnecessary to log into multiple accounts.

### Medical facility staff can book trips on behalf of members



Main Dashboard

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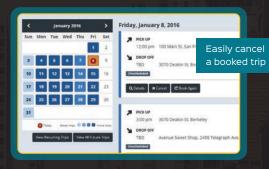
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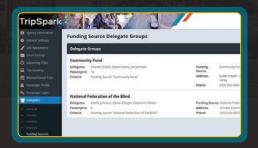
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#### Simple view of all trips



View scheduled Trip Page



Delegates Module

## PASSENGER NOTIFICATIONS: REMINDERS, CONFIRMATIONS & IMMINENT ARRIVALS

TripSpark's Notification system provides members up-to-the minute notifications of their trip details the day before and upon imminent arrival to improve on-time performance and to enhance members total transportation experience. Members can call in or text to receive scheduled trip information. TripSpark Notifications is an easy add-on for transportation operations.

#### FEATURES:

- Automated outbound day before trip reminders
- Configurable options to allow members the ability to confirm/cancel trips
- Real-time imminent arrival notifications via email, phone call or text message
- Various notification methods available based on members' demographic; text message, email and phone call available
- Easily managed on a per client basis

#### O HOW IT WORKS:

- Automated outbound notifications; confirm or cancel a trip, members press a button at the end of a message. Notifications sent the day before and again moments before. Available in multiple languages
- SMS, email, and phone. TripSpark
   Notifications can send out alerts and
   reminders via these popular media
- Automated inbound services. Members can cancel trips or view pending trips

#### O BENEFITS:

#### **Improved Customer Service:**

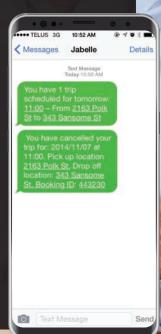
- Fewer complaints. Members know their ETA, leading to improved customer service
- Improved on-time performance
- Available system wide emergency messaging

#### **Reduce Costs:**

- · Reduce no-shows.
- Reduced driver wait times. Less wait means more pickups, increasing revenue
- · Relief to the call center
- Relieves IT work. No complicated and costly phone integration or client-side server setup

#### Easy to Deploy:

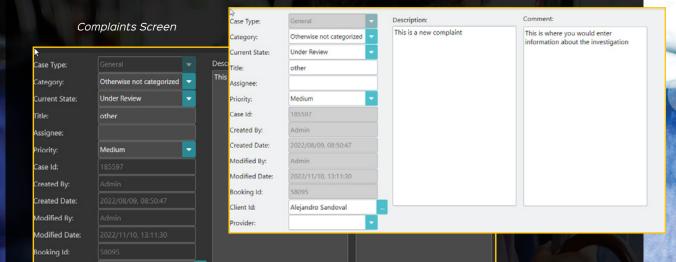
- Fast to implement. No installation of new telephone lines or client-side server
- Easy to maintain. Software updates automatically
- Simple Configuration. Friendly UI allows operators to configure unique notifications with ease in multiple languages
- Affordable. Low overhead costs and immediate revenue savings



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## MANAGING COMPLAINTS/ COMMENDATIONS (COM)

**TripSpark's Complaints/Commendations module** allows organizations to capture, track and respond to customer compliments, complaints, and other inquiries. Being fed through the feedback feature of Passenger Portal or logged at the call center level, workflows categorize each comment and create mandatory follow-up actions based on your standardization.



### **VELOCITIES**

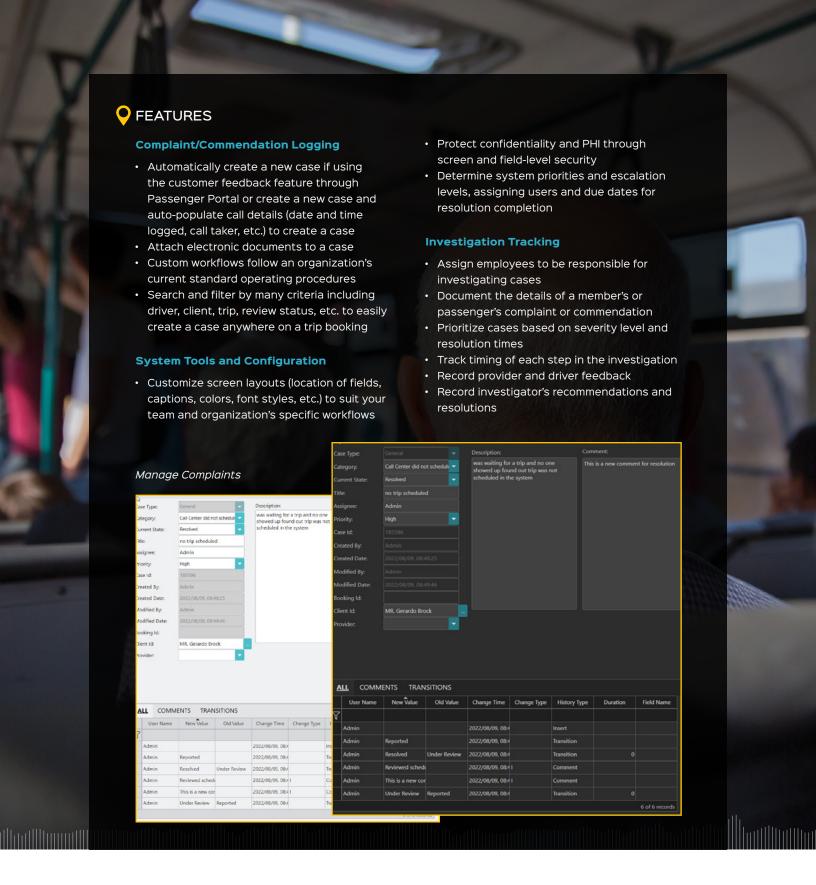
Alejandro Sandoval

Client Id:

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- Improve customer service with timely responses with a thorough and welldocumented investigation process
- Increase efficiency using an integrated database that links to relevant trips, providers, drivers, vehicles, and employees
- Ensure your services and personnel comply with organizational and industry standards and policies
- Reduce paper processes and manual errors, enhancing your reporting capabilities





#### **MOVING** >> **«TOGETHER**





## COORDINATED TRANSPORTATION FOR NEMT

TripSpark's Novus Coordinated Transportation (NovusCT) allows multiple agencies to use one system by partitioning the NovusMED software. Separating data allows call center staff to see all member data or only specific member data dependent on security permissions. Organizations can operate across multiple geographies and service areas all from one call center. Sharing one instance of NovusMED is beneficial by reducing long term software maintenance and IT costs while providing a seamless experience to members.

Shared ancillary data across the system means that reporting by all agencies is consistent. Trips can easily be scheduled from one service area to another with the ability to build in logical transfers.



#### THE KEY BENEFITS OF NovusCT

- · Several agencies can use a single system
- Consistent reporting
- Simple inter-agency transfers
- All-in-one service for your passengers

Ensure that all trips are scheduled according to the specific requirements of individual agencies, such different scheduling parameters and weights.





## ROUTINE SOFTWARE REVIEWS LEADS TO IMPROVED OPERATIONS

Get the most out of your NovusMED software with a thorough operational review, conducted by one of our specialists. Updating and reconfiguring parameters and settings ensures optimal software performance and improved efficiency.



#### **ADAPT TO CHANGE**

Operations see various changes over time including staff turnover, service and program changes, an increase/decrease in service offerings and trip volumes, available overhead resources, industry security requirements, etc. Each change impacts the way to best leverage your transportation software suite.



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#### **GET AHEAD OF ISSUES**

Uncover issues and inefficiencies and address them proactively. Align staff knowledge, processes, and user access rights to ensure you are staying compliant with local, state, and federal regulations.

This also ensures you remain efficient in your daily operations.



#### IMPROVE YOUR RETURN ON INVESTMENT

During a Software Check-Up, a product specialist will consult with you to understand your operational needs, and to diagnose and evaluate how you are using the software. The specialist will suggest changes to your configurations and algorithm and implement new settings to ensure you are getting the highest level of efficiency and effectiveness from your software.



#### **FULL SYSTEM REVIEW**

Includes the assessment and optimization of:

- Time/speed properties
- Fast costing parameters
- Schedule-building process
- Software performance improvements and recommendations
- Parameter & violation sets
- Reports
- · Implementation of new features
- Software security parameters

#### Software Check-Ups can include even more:

Investigating, diagnosing, reconfiguring, training, and recommending database clean-up requirements. Depending on your budget, we will design a package that suits your needs.

## MAINTAINING PEAK SOFTWARE PERFORMANCE

The performance of your software is dependent on your database. Every day trips are booked, performed, tracked, and billed, and members are added and deleted, which expands your company's NovusMED database. Old and irrelevant data leads to administrative inefficiencies, confusion, inaccuracy – which directly leads to lost revenue and poor service.

Maintaining good database health avoids performance problems and data issues. A small investment in time and effort can keep your application performing well. To remedy these common problems, TripSpark offers an individualized NovusMED database assessment and cleanup service.

#### O Novus DATABASE ASSESSMENT AND CLEANUP INCLUDES:

- Surveying your data for a host of data redundancy and duplication issues, our specialists test for more than 30 different types of data inefficiencies
- Presenting your team with a comprehensive report of the identified issues and helping to choose the best cleanup option to purge or consolidate

data for each data type, while maintaining critical data integrity

- Retiring old data that you may still need "for-a-reporting-only" copy of the environment that meets your archival reporting requirements
- Training on UI fields and replacing open comment fields with selectors
- Running customized scripts to clean up data and vet final results



## ELIMINATE OPERATIONAL INEFFICIENCIES SUCH AS:

- Drop-down menus filled with no longer used booking purposes, mobility aids, fare types, funding programs and space-types
- · Duplicate client records
- Expired clients and drivers
- Subscription trips activating for trips no longer needed
- Historical reports take a long time to run, even when reporting on recent data

#### O BENEFITS:

- Improved operational efficiency
- Eliminate service and billing errors caused by duplicate or obsolete entities in the database
- · Reduce possibility of system slowness
- Keep interface organized for faster and easier booking entries
- Faster report runs
- More accurate financial status reports by closing out unbillable trips
- Ability to look up historical data in a dedicated archive
- Better operational efficiency, more accurate service and revenue





### PACE PARTNERSHIPS

TripSpark understands a major goal for the Program for All-Inclusive Care for the Elderly (PACE) is to help seniors meet their healthcare needs in their community, instead of going to a long-term care facility. TripSpark's non-emergency medical transportation (NEMT) software is designed to help achieve this goal by ensuring no visits are missed, transportation is on time, and coordination of services is improved. Our software is part of the entire process; whether it's family members or nurses, personal caregivers, etc. booking one off or subscription trips via TripSpark's Passenger Portal for the participant, calling in to the call center to manage the trips or the scheduling and assignment of home healthcare provider visits, you can manage this all from TripSpark's core software, NovusMED. One integrated system handles the needs of both participants and providers in real time.

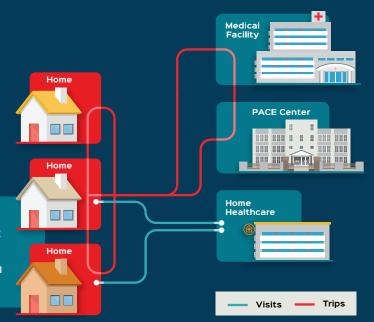
Coordinating schedules between home care, transportation, and off-site appointments gives you the opportunity to streamline operations and improve participant care.

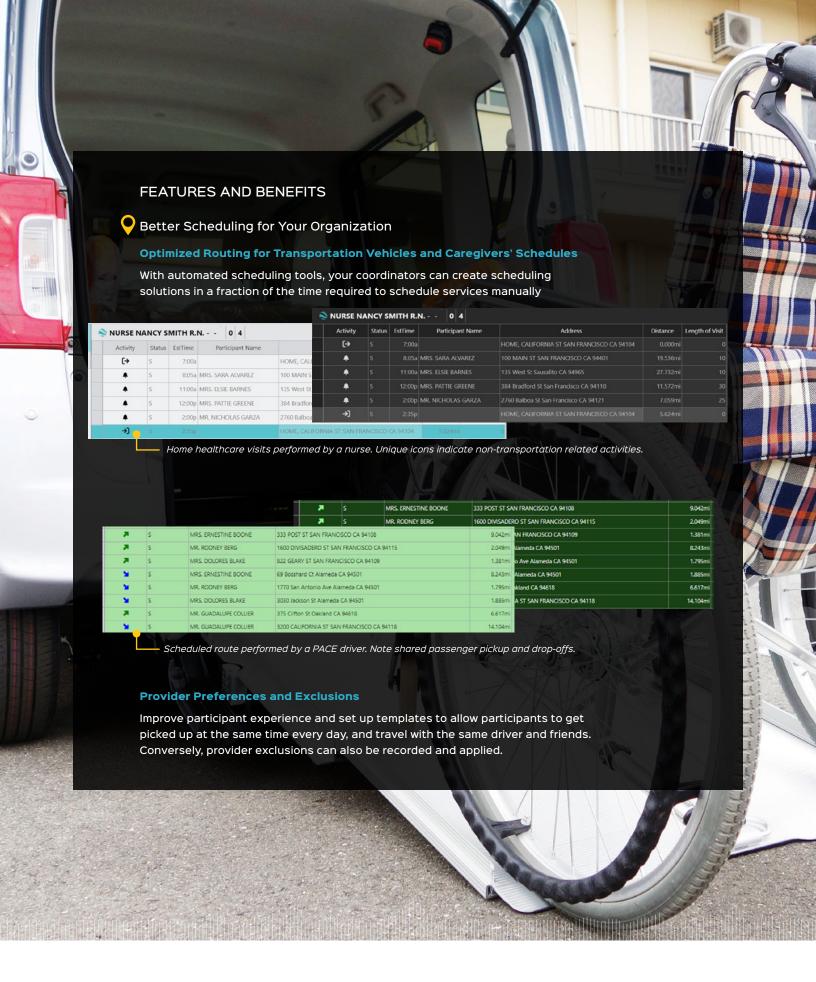
#### O DESIGNED WITH PACE PARTNERS IN MIND

- Efficient Automated vehicle routing creates the most efficient use of your vehicles and resources while balancing participant experience goals
- Multi-purpose Tracking participant trips and vehicles gives insight into real-time locations
- Configurable Adaptable workflows allow you to apply your center's operational rules
- Highly flexible Adjustable screen layouts and user-defined fields provide a system that's tailored to your center's needs

NovusMed offers two types of scheduling: trips (to and from the PACE day center and to medically necessary appointments) and home healthcare visits (visits from a service professional to the participant's home).

- Scalable From startup to multi-center operation, your system is designed to grow as your needs change
- HIPAA compliance Security levels allow you to control user access to information











## PROFESSIONALLY MANAGED DATA CENTER SERVICES

TripSpark's Hosting environment offers clients a secure HIPAA compliant, Tier 3 data center to upload your database, core application and add-on products to. Eliminate time spent trouble shooting with internal IT and allow TripSpark's customer care team and IT experts to monitor and manage your software performance while protecting PHI.

### TRIPSPARK'S HOSTED SOLUTIONS PROVIDES:

- Secure HIPAA compliant environment
- Secure access to the application via the Internet
- 100% power uptime
- · 99.5% network and server availability
- Fast implementation and training
- 24/7 Customer service and server monitoring
- Multiple redundant Internet connections providing up to 200 Mbps
- · Nightly backups with hourly database transaction log
- Hosted in a US-based Data Center with a global footprint.
- · Network connectivity and carrier diversity
- N+1 cooling System Configuration (Redundancy)
- N+1 power generator configuration with a minimum of two fuel replenishing companies

### O DATA CENTER SPECIFICATIONS

- Uptime Institute Tier III Certified
- Over 160,000 sq. ft., 24" raised floor
- Fire detection and suppression systems (VESDA)
- · Climate control systems to strict ASHRAE standard



#### MOVING >> << TOGETHER





## EFFICIENTLY DELIVER SERVICES TO YOUR MEMBERS' HOME

One thing the global pandemic taught us is that our tools need to be as resilient as our staff and members. When all but life sustaining transportation stopped overnight, it became clear that transportation management was changing. Moving resources, meals and scheduling services to member homes became urgent.

To address this immediate need, TripSpark determined the need to schedule care attendants to deliver meals, schedule a dressing change, administer medication, and clean a member's house. Let us explain how and why:

Home care services require different, and often more specific types of scheduling. To keep up with ever changing needs in the healthcare delivery system, TripSpark has created Service Delivery functionality as part of its NOVUS platform.

#### HOW IT WORKS

- Schedule staff to deliver one or multiple services to take place in the members' home.
- Set specific time allocations to ensure staff can complete any and all tasks and provide deliveries while maintaining a schedule.
- Add comments to your bookings when you need to provide additional information related to the home visit.
- Set up tasks with specific "charge types" to easily track costs associated with each home care worker.

# Activity: Service Delivery Item/Task Quantity Charge Type Charge Duration Supply Delivery Medical Supplier 1 Event 0 15 In Home Cleanin House Cleaning 1 CLEAN 15 1h00 Visit Duration: 1h15

#### WHAT DOES IT MEAN FOR YOU?

- Time management and planning the delivery of services are enhanced with the ability to properly allocate time to the various responsibilities your Service Delivery workers may have like meal deliveries, foot care, laundry, and house cleaning.
- Your entries can provide details such as type of service, costs, and time spent on each activity to help you keep more accurate records, creating schedules that inform the service worker exactly what's going on.
- The system considers the time of each task you've scheduled and totals them up to allow our scheduling algorithm to find the routes that help your Service Delivery professionals get the most done in their busy day.
- You get sophisticated scheduling with less of a headache for you, your schedulers, and your frontline workers, providing more care to those who need it without stretching your own resources too thin.

#### MOVING >> << TOGETHER

TripSpark Technologies is a transportation technology company focused on helping Transit, Medical, and School operators increase service and access to transportation, improve customer satisfaction, drive revenue, and overcome operational challenges. We are not just a vendor—we are your long-term strategic partner, offering the latest technologies and providing exceptional support.



